

LM6 Commercial Property



#### **ABOUT US**

LM6 are a Commercial Surveying Practice specialising in the industrial property sector. We are based in Knowsley, Liverpool & cover the North West Region.

We represent both landlords and occupiers and are pleased to introduce our Company, outlining our services and capabilities, which include:

- Commercial Sales:
- Commercial Lettings
- Land Sales
- Development Consulting

- Investment Sales
- Occupier relocation/Acquisition
- Lease Renewal/Rent Review
- Lease end consultancy

We are an award winning team and this document provides an overview of our services where we bring a focus and commitment to our customer engagements which is appreciated by our broad customer base.

Recent successes have seen us secure notable new client mandates across the Manchester and Liverpool City Regions.

We would be pleased to discuss how we could be of assistance to you, whether that be in sale or leasing of your land & premises or in the acquisition of a new facility.



Knowsley –80,000 sq ft Disposal



Valley, Wirral – Schroders. Asset management, refurbishment & leasing of entire multi let estate, circa 200,000 sqft in 16 units.





#### **DISPOSALS**

Our core strength is in the disposal of buildings on either a leasehold or freehold basis. We act for developers, property companies, funds and occupiers.



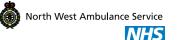




We regularly transact over 1 million sqft per annum averaging over 80 transactions per annum. These projects include investment sales, occupier letting/sales, disposing of existing units, new developement and implementing asset management initiatives across multi-let estates.

# Mileway





We have been able to secure and develop customer relationships by providing sound impartial advice, maintaining a sharp focus on research and our quality of service by levergaing our extensive contacts within the sector.

We have the capacity, resource and time to dedicate to projects which has led to successful delivery of multiple projects ranging from the largest industrial and logistics properties to multi-let estates and single properties.

These projects demonstrate the benefits of our market facing approach, understanding of local market dynamics and use of our extensive occupier contacts. It is these qualities we can bring to your project.









#### Capitol Trade Park, Knowsley

Asset management strategy, leasing /rent reviews and subsequent investment sale of multi let estate - 36 units over 140,000 sqft.





#### **INVESTMENT/MULTI LET ESTATE SALES**



# The Cube, Runcorn 152,871 sq ft

Single unit, speculative acquisition, leasing and subsequent investment sale.



#### Link, Huyton 50,000 sq ft

Asset management/refurbishment strategy to create multi let estate across 7 units.

100% pre-let and subsequent investment sale.



#### Globe Road 48,000 sq ft

Asset management/refurbishment strategy across 6 units including occupier sales, lettings and investment sale





Disposal of legacy portfolio and relocation strategy securing new Bootle facility, 40,000 sqft



#### **OCCUPIER RELOCATION / ACQUISITION**

Acting on behalf of local, national and Corporate customers we bring local market intelligence together with pragmatic and tailored advise to deliver best value for our customers.

We understand how property affects your business and can guide you through Strategic Lease Solutions arising thorough Lease Expiry, Lease renewal or Rent Review.

These 'trigger dates' provide numerous opportunities for occupiers to review their current leasing options and implement a pro-active approach to mitigate risk and create opportunity. We can work with you to;

- Acquire new business premises obtaining best financial value through negotiation and agreeing tenant friendly lease terms.
- Re-align your existing lease terms at expiry, re-size your occupation and/or extract incentives for your continued occupation.
- Negotiate rent reviews to mitigate occupational costs



Trafford Park, Manchester 16,118 sq ft Acquired



Knowsley - 35,000 sq ft



Openshaw, Manchester 45,000 sq ft Acquired

The key to our success is understanding operational and corporate requirements and aligning these to ever changing market conditions. Often engagements involve forming project specific teams to provide advice in relation to planning, building fit out, dilapidations and we have the experience and versatility to create the optimum project team with our partners.



Widnes - 15,000 sq ft Acquired



Knowsley - 38,000 sq ft relocation and ground lease renegotiation



Speke - 30,000 sq ft land aquisition and design & build

Multiple disposals and Acquisitions including 137,000 Elelesmere Port site, 45,000 sq ft acquisition in Manchester and ongoing strategic advice advice across their North of England Portfolio





# GRUPO ANTOLIN HUYTON

120,000 sqft

Leasehold Acquisition, to facilitate expansion of manufacturing capability as Tier 1 Supplier to Jaguar Land Rover.





#### KUKOON RUGS SPEKE

**54,000** sqft

Leasehold Acquisition of modern warehouse facility facilitating growth of business from Ireland into UK market.





# FLORENCE ROBY AINTREE

9,000 sqft

Part of wider downsizing strategy following disposal of larger Knowsley facility and rightsizing exercise.





#### REDLIGHT KNOWSLEY

4,500 sqft

SME Occupier, looking to expand.
Search undertaken, lease terms agreed
and relocation to new facility.



# Sour Housing Group

BRIDGEWATER LEIGH SITE - site acquisition 12 acres for 178 new homes

#### **RESIDENTIAL LAND**

We are acutely aware of the potential to maximise value for our client's land holdings whether that be in direct development, joint ventures, packaged land sales or seeking alternative higher value planning uses.

We can demonstrate a successful track record delivering projects where we have assembled project specific teams to provide the relevant skills required for any engagement encompassing:

- Site disposal or acquisition
- Viability assessment
- Planning
- Detailed appraisals covering local demand and product mix

- Targeted research and marketing support
- Site assembly
- Introduction of development partners
- Joint venture and promotion agreements

This is particularly relevant in the case of residential development in planning and viability where we work closely with our strategic partners.





#### Stonebridge, Liverpool

- Development lots 0.10 - 4.60 Acres (0.04 - 1.86 Ha)



#### **Agecroft Commerce Park, Salford** - Packaged land sales & developer selection to deliver over 1 million sqft on 70 acres industrial/warehousing on behalf of HCA.



#### **Logistics North, Bolton**

- Joint venture selection, master planning and delivery of 2 million sqft on behalf of Harworth Estates.



#### Omega, Warrington

– Master planning & delivery of Phase 1, 1 million saft on behalf of HCA, Warrington BC and Miller Development.

#### **COMMERCIAL LAND**

#### Image Business Park

Acquisition of 37 acres, former Kodak site. Asset management and development strategy leading to successful pre-let of 50,000 sqft to manufacturer Contenur, subsequent investment sale and forward funding for new speculative development of 120,000 sqft by EQT Exeter.









#### **SOME OF OUR CLIENTS**

















































#### **AWARDS & NOMINATIONS**















Phil Morley BSC (Hons) MRICS phil.morley@lm6.co.uk Direct Tel: 0151 541 2446

Mobile: 07976 288497



Direct Tel: 0151 541 2447
Mobile: 07900 134483

both of whom are Chartered Surveyors, each with over

Our team is headed by Tony O'Keefe & Phil Morley both of whom are Chartered Surveyors, each with over 25 years of experience in the sector. We are members of the Industrial Agents Society and are regulated by the Royal Institution of Chartered Surveyors

**BSC (Hons) MRICS** 

tony.okeefe@lm6.co.uk

The industrial market is our principal focus and it is for this reason we are located on the Knowsley Business Park on the East Lancashire Road at the heart of our customer base.

From our office we can service our target market quickly and efficiently being able to access Liverpool and Warrington within 15 minutes and Manchester within ½ hour.

We are an award winning team with an in depth knowledge of the industrial sector. We offer a range of services and understand how property can impact on corporate performance.

So if you're a landlord looking to dispose of space we can help or if you're an occupier looking to expand/ relocate or to manage and mitigate your occupational costs we'd be pleased to hear from you.

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If you have any questions regarding how we can be of help in relation to any property matters then please contact us.

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Ground Floor A2 Villiers Court Villiers Road Knowsley Business Park Knowsley L34 9ET